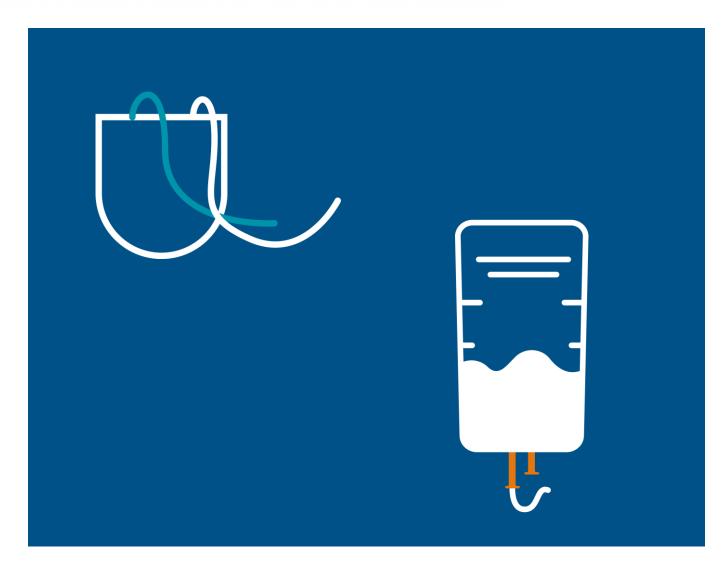
### **sequana** medical



### Pioneers in the treatment of fluid overload

Transforming lives in liver disease, heart failure & cancer

Investor presentation – December 2023 Euronext: SEQUA.BR

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- The alfapump<sup>®</sup> system has not yet received regulatory approval in the United States and Canada. Any statement in this presentation about safety and efficacy of the alfapump<sup>®</sup> system does not apply to the United States and Canada. In the United States and Canada, the alfapump<sup>®</sup> system is currently under clinical investigation (POSEIDON Study) and is being studied in adult patients with refractory or recurrent ascites due to liver cirrhosis.
- DSR<sup>®</sup> therapy is still under development and it should be noted that any statements regarding safety and efficacy
  arise from ongoing pre-clinical and clinical investigations which have yet to be completed. There is no link between
  DSR<sup>®</sup> therapy and ongoing investigations with the alfapump<sup>®</sup> system in Europe, the United States or Canada.

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- Sequana Medical is closely following the evolution of macroeconomic conditions, the geopolitical situation in Ukraine
  and the COVID-19 global health crisis and is in constant dialogue with its partners to assess the impact and adapt
  operations accordingly.
- Sequana Medical has put in place mitigation plans to minimise delays. The impact of increased demands on the healthcare systems, limitations on non-essential hospital visits and procedures, social-distancing and travel restrictions may result in further delays to execution of clinical studies and impact sales.
- Sequana Medical will continue to update the market as needed and whenever possible.

#### Note:

alfapump<sup>®</sup> and DSR<sup>®</sup> are registered trademarks.

### **Targeting large markets with strong growth**

Improving clinical outcomes and reducing treatment costs when diuretics are no longer beneficial

#### alfapump in liver disease

Market growing to over \$2.5 billion by 2035<sup>(1)</sup>

- FDA breakthrough device / Approved in EU
- Successful North American POSEIDON pivotal study – primary endpoints met, strong clinical profile
- PMA filing planned for Q4 '23 with FDA approval anticipated in H2 '24
- Direct sales in US
- Strong reimbursement profile existing DRGs, NTAP and TCET opportunity



#### **DSR in heart failure**

- Multi-billion market opportunity
- Novel treatment for cardiorenal syndrome (CRS)
- Clinical proof-of-concept as disease-modifying drug therapy
- DSR 2.0; low development risk, improved profile & strong IP
- US Ph. 1/2a randomized controlled study (MOJAVE) started; positive data from first three patients
- Partnering based on MOJAVE readout planned for '25

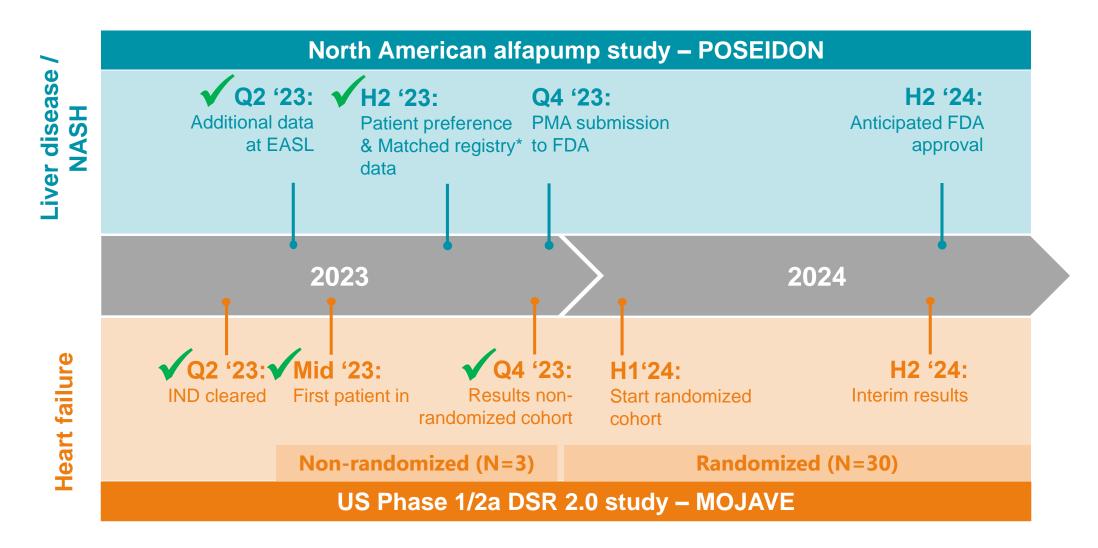
### Growth in liver cirrhosis due to NASH and tackling cardiorenal syndrome in heart failure

### drives tremendous commercial opportunity for Sequana Medical

Source 1: Based on US and Canada market assessment conducted by highly experienced international consulting group, estimating over 170,000 patients with recurrent or refractory ascites in North America by 2035, with estimated incidence of 60% and based on \$25K for price of **alfa**pump

PMA: Pre-Market Approval; DRG: Diagnosis Related Group (hospital payment code); NTAP: New Technology Add-on Payment; TCET: Transitional Coverage of Emerging Technologies

### Strong outlook for key value drivers





### alfapump®

Proven step change in the treatment of liver refractory ascites



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## **Refractory ascites – key complication of liver cirrhosis**

Fatty liver disease / NASH is driving dramatic growth and change in attitudes to liver cirrhosis patients



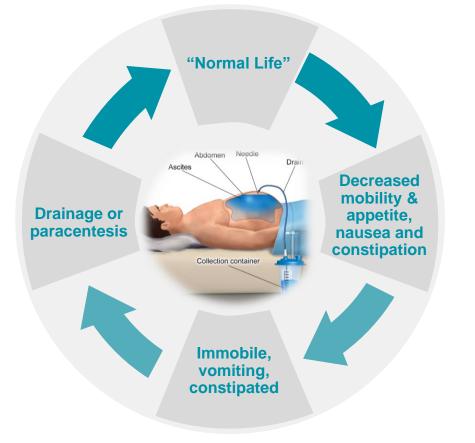
NASH: non-alcoholic steatohepatitis, also referred to as MASH (metabolic dysfunction-associated steatohepatitis) as per new fatty liver disease nomenclature (Hepatology, June 2023)

### Clear limitations of existing treatment options

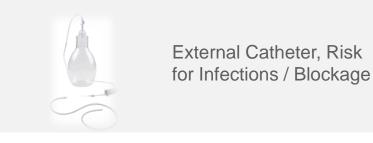
Little innovation or new development – transplant is a partner not competitor

#### **Paracentesis (LVP / drainage)**

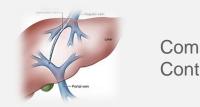
Painful, burdensome, short term benefit, QoL impact



#### **Permanent Catheter System**



#### TIPS



Complications, Contraindications

#### Liver transplantation

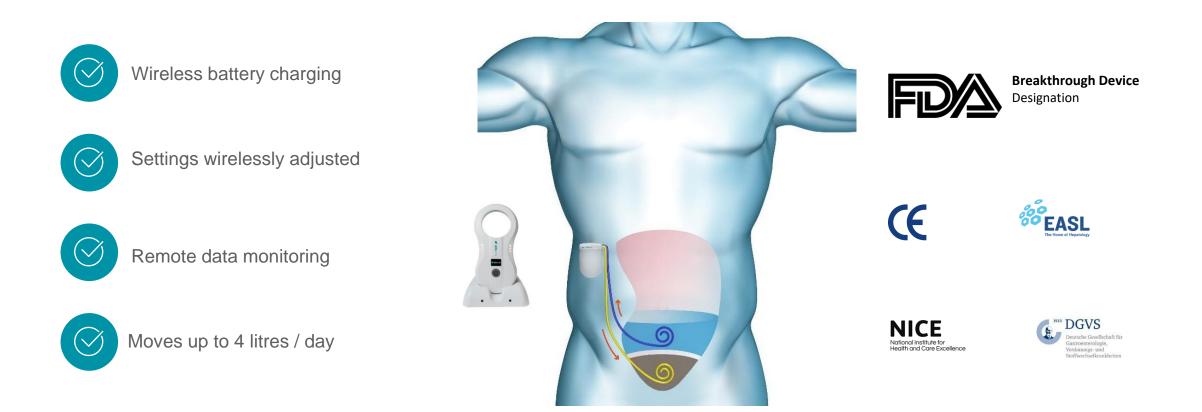


High Cost, Limited Availability Long Waitlist

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# alfapump - continuous ascites removal to the bladder

Fully implanted automatic device for long term implantation

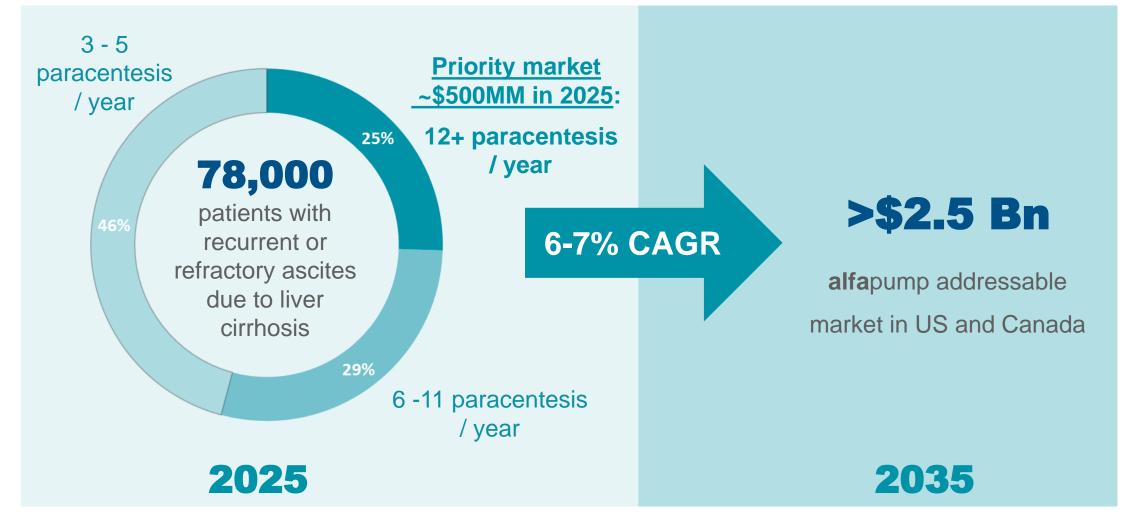


Over 1,000 systems implanted Strong IP barriers through extensive patent portfolio & know-how

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# Large and strongly growing North American market

NASH is forecast to drive significant growth for many years – and is changing attitudes to cirrhosis

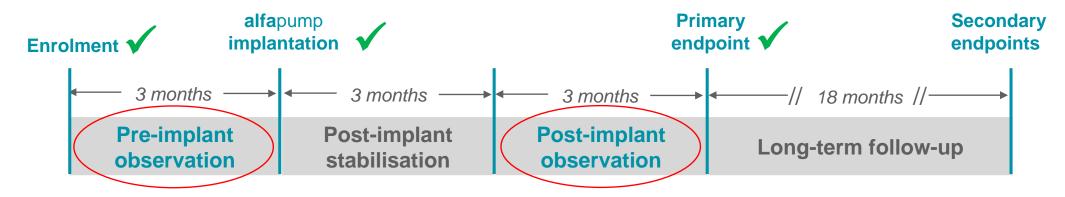


Sources: Based on US and Canada market assessment by international consulting group, using claims analysis for commercial and CMS (Center for Medicare and Medicaid Services) patients requiring paracentesis procedure with liver disease diagnosis codes; Medicare Inpatient & Outpatient Hospital Standard Analytical Files 2019.CMS, Baltimore, MD. www.cms.hhs.gov; using incidence rate of 60% and alfapump price of \$25K

CAGR: Compound Annual Growth Rate

## **POSEIDON – Successful North American pivotal study**

Pivotal Cohort of 40 patients with recurrent or refractory ascites due to liver cirrhosis



#### **Primary effectiveness endpoints exceed predefined thresholds for study success**

- 100% median per-patient reduction in the rapeutic paracentesis (p<0.001)\* vs at least 50%
- 77% of patients with at least 50% reduction in the rapeutic paracentesis (p<0.001)\* vs at least 50%

#### **Primary safety endpoint data in line with expectations**

- No unanticipated adverse device effects
- 6 primary safety events (3 explants due to skin erosion & 3 explants due to moderate bladder discomfort)

### Clinically meaningful and statistically significant improvement in quality of life\*\*

\* Post vs Pre-implant observation period

\*\* Quality of life assessed through the physical component score of SF36 and the Ascites Q score, at six months post-implant compared to baseline

# Sustained effective control of ascites and robust safety profile at 12 months post-implant

### $\checkmark$ Virtual elimination of needle paracentesis

• Maintaining 100% median per-patient reduction in therapeutic paracentesis (N=19, p<0.001)\*

### $\checkmark$ Robust safety profile despite disease progression

- 2 pumps explanted (1 patient with UTI and 1 patient with wound dehiscence)\*\*
- Number of major adverse events and serious infections in line with expectations
- Maintaining stable kidney function

✓ Maintaining clinically meaningful improvement in quality of life\*\*\*

### $\checkmark$ Survival probability of 70% at 12 and 18 months post-implant

• Comparing favorably to literature citing only ~17% predicted survival at 12 months and ~5% at 18 months<sup>(1)</sup>

### Positive pre-PMA meeting held with FDA PMA filing on track for Q4 2023 / FDA approval anticipated in H2 2024

\* 7-12 month post-implant period vs 3 month pre-implant observation period; \*\* during 7-12 month post-implant; \*\*\* at 12 months post-implant compared to baseline Source 1: Salerno et al., Gastroenterology 2007; 133:825-834; predicted survival probability for refractory ascites patients with a MELD score of 15 and receiving paracentesis **UTI:** Urinary Tract Infection

### $\checkmark$ Clear US patient preference for alfapump vs SoC

Data from patient preference study and matched interim analysis of NACSELD registry with POSEIDON

#### • US patients have a strong preference for the alfapump vs large volume paracentesis\*

- Reduction in paracentesis frequency and additional ascites good health days are important attributes
- US patients are willing to tolerate risks beyond those observed for the **alfa**pump in the POSEIDON study if the need for paracentesis is reduced
- alfapump safety profile is comparable to standard of care\*\*
  - Patients implanted with the **alfa**pump benefit from significantly reduced number of paracentesis procedures and an improved quality of life without an increased risk of death or hospitalization compared to standard of care

### Strong clinical messaging to patients and clinicians

<sup>\*</sup> Patient preference study using discrete-choice experiment methodology to elicit patient preference for attributes of an implantable pump as a novel interventional treatment for ascites, N=125 US patients with comparable patient profile to pivotal cohort in POSEIDON study

### $\checkmark$ Attractive pricing with derisked reimbursement

Existing DRG payment and breakthrough device designation de-risk reimbursement of alfapump

#### **Coding – Strong existing position with potential for further upside**

- Existing US hospital DRG payment for alfapump procedure of \$60-70K in target hospitals\*
- Supports alfapump price of at least \$25K (gross margin of over 75%)
- Potential for higher payments via NTAP
- Physician CPT III coding process underway

#### **Coverage – Breakthrough designation brings clear benefits**

• Proposed TCET provides automatic coverage for 4 years with pathway to permanent coverage

### Medicare will be dominant payer

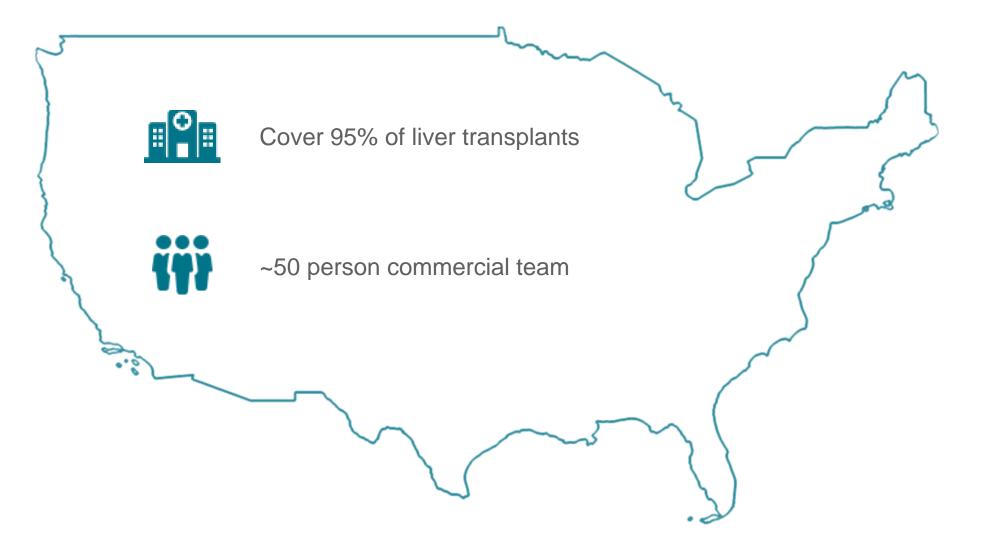
### Additional potential from Veterans Affairs

\*On the basis of existing ICD-10 codes issued for the alfapump, the likely DRG coding will be 423 "OTHER HEPATOBILIARY OR PANCREAS O.R. PROCEDURES", payments adjusted with Medicare inflation rates to 2025

DRG: Diagnosis Related Group; NTAP: New Technology Add-On Payment; CPT: Current Procedural Terminology; TCET: Transitional Coverage of Emerging Technologies

# **US – Go direct to 90 liver transplant centers**

Highly efficient approach to target doctors and patients – driven by treatment guidelines





### **DSR**<sup>®</sup>

Disease-modifying heart failure drug therapy

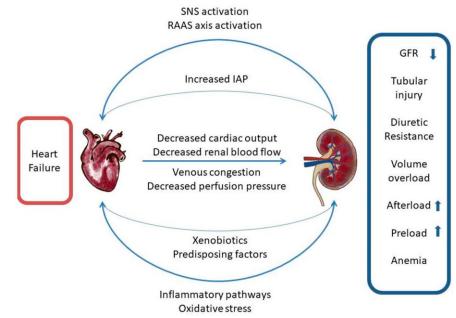
tackling cardiorenal syndrome (CRS)

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### **Cardiorenal Syndrome – key clinical challenge in HF**

Decongestion is a key component of CRS but the core therapy – loop diuretics – exacerbates the problem

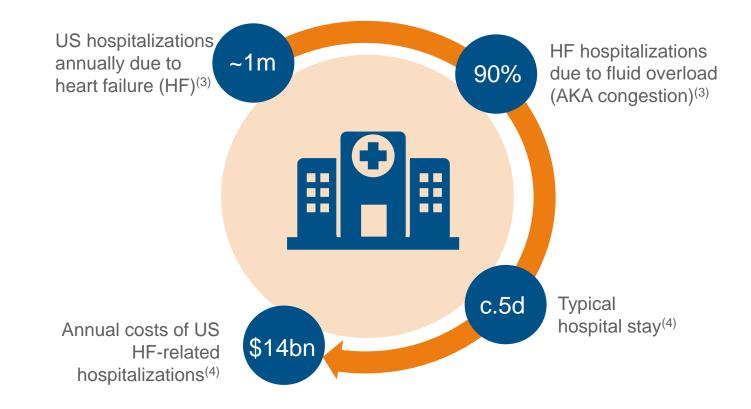
- Combined, and self-reinforcing dysfunction of heart and kidneys with hypothesised complex and interconnected mechanisms
- Clinical profile thought to manifest as self-reinforcing negative feedback cycle that is challenging to break
  - Decreased glomerular filtration, increased renal sodium avidity, and congestion, despite escalating diuretic doses
- Loop diuretics are the mainstay of decongestion therapy BUT they exacerbate many of the core mechanisms thought to underly CRS, worsening diuretic resistance and CRS
  - Neurohormonal activation, renal sodium avidity, hypochloremia and stimulate adverse renal tubular structural remodelling



Clear need for therapies to effectively tackle congestion over a sufficient period of time without the negative consequences of loop diuretics

### **Congestion is key driver of morbidity & hospitalization**

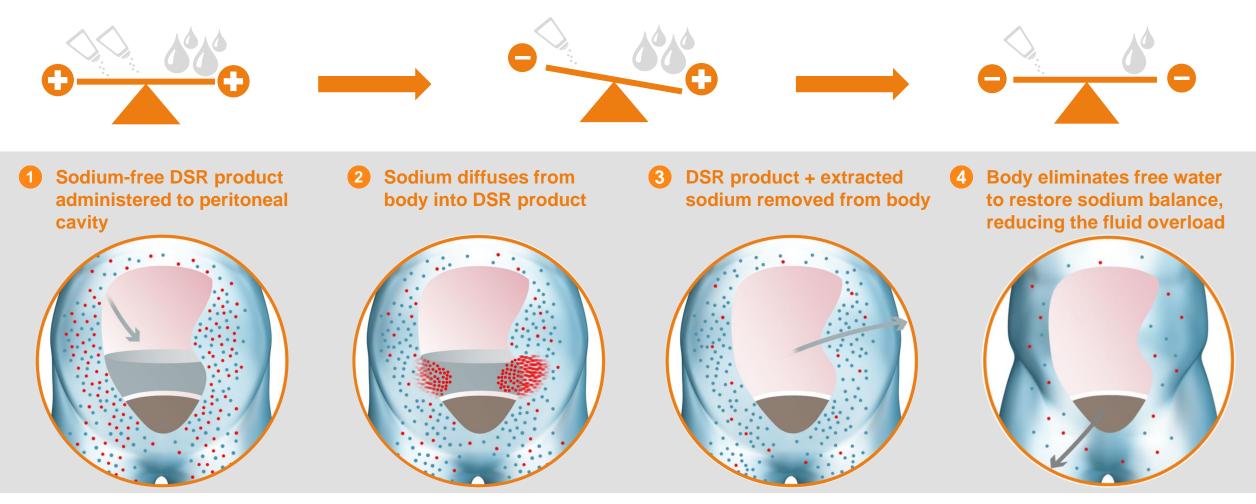
Diuretic-resistance in heart failure is common and there are few effective clinical alternatives

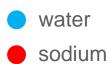


- 40% of heart failure patients on IV loop diuretics have a poor response<sup>(1)</sup>
- 24% re-admission rate at 30 days<sup>(2)</sup>

### DSR (Direct Sodium Removal) – targets the key cause

Eliminating fluid spread across the body – working in partnership with the kidneys





Fundamental patents to reduce fluid overload in heart failure patients granted in US, Europe & China

### **Breaking the CRS vicious cycle & improving outcomes**

Detailed biomarker analysis aligns with improved clinical outcomes in RED DESERT and SAHARA

### **Clinical proof-of-concept from RED DESERT and SAHARA studies**

- Complete replacement of loop diuretics with safe, rapid and effective decongestion and maintenance of euvolemia
- ✓ Normalization of renal diuretic-response & long lasting reduction in loop diuretic needs post-DSR
- ✓ Improvement in renal function and natriuretic peptide signaling
- ✓ No significant increase in renin or aldosterone (after adjustment for weight loss during decongestion)

### **Leading to improved clinical outcomes**

- ✓ No congestion-related heart failure re-hospitalizations
- ✓ One class improvement of NYHA status
- ✓ Over 75% reduction in predicted one-year mortality\*

### **DSR 2.0 improves therapeutic and safety profile**

Strong granted IP drives high margin recurring revenue stream

#### **DSR 1.0** Sodium-free D10% (off-the-shelf)

- Clinical proof-of-concept
- Rapid clinical path
- Therapeutic profile / Ease of use
- Safety profile

#### 🖌 RED DESERT 🖌 SAHARA

#### **DSR 2.0** Sodium-free dextrose / icodextrin (proprietary)

- Improved therapeutic profile
- Favorable safety profile
- Strong granted IP position in US & Europe  $\checkmark$ 
  - "Low or no sodium drug for the treatment of heart failure"
  - Drives recurring revenue from high gross margin consumable

#### CHIHUAHUA – MOJAVE



### **MOJAVE – Phase 1/2a randomized controlled US study**

Seeking to replicate RED DESERT and SAHARA positive results in US patients using DSR 2.0



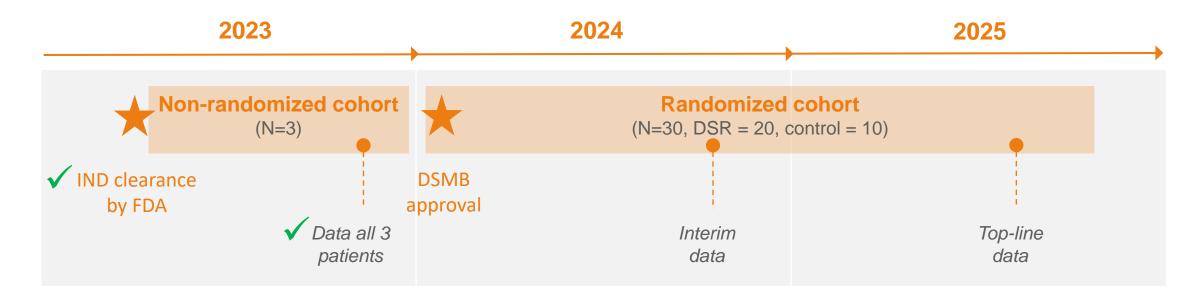
#### **Endpoints**

- Safety: rate of adverse and serious adverse events
- **Efficacy:** improvement in diuretic response (6-hour urine sodium output)
- **Exploratory:** change in weight (volume status), creatinine (renal function), natriuretic peptides (heart function), NYHA functional class, number of HF-related re-hospitalizations

### Interim data randomized cohort expected in H2 2024

All three patients from non-randomized cohort successfully treated with DSR 2.0

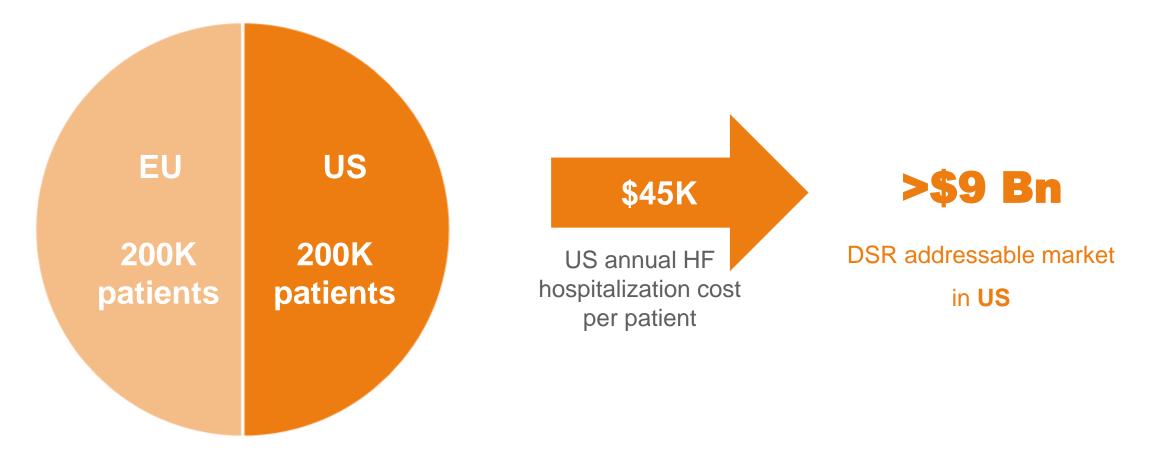
- Data from non-randomized cohort indicate beneficial effects of DSR therapy:
  - safe and effective maintenance of euvolemia without the need for loop diuretics
  - considerable benefit in cardiorenal health
  - dramatic improvement in diuretic response\* and loop diuretic requirements\*\* up to 11 weeks post DSR treatment



### Top-line data in H2 2025 intended to deliver the clinical data package for partnering

### **Multi-billion commercial opportunity**

~400K chronically congested HF patients hospitalized per year in the US and EU ("frequent flyers")



Potential for premium DSR pricing through reduced hospitalization and improved survival

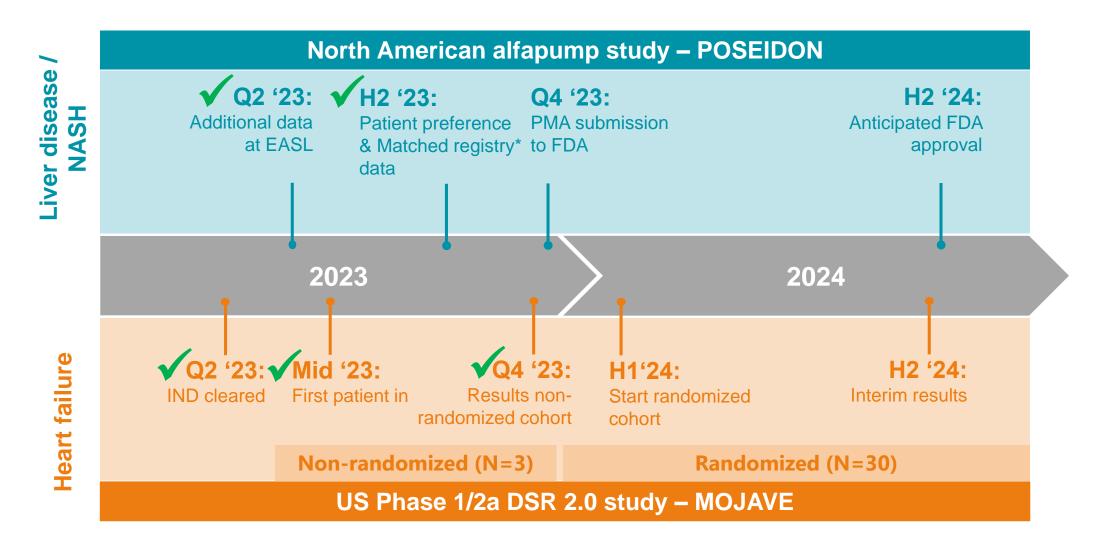


### Outlook

Strong near term value drivers with clear long term potential

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### Strong outlook for key value drivers



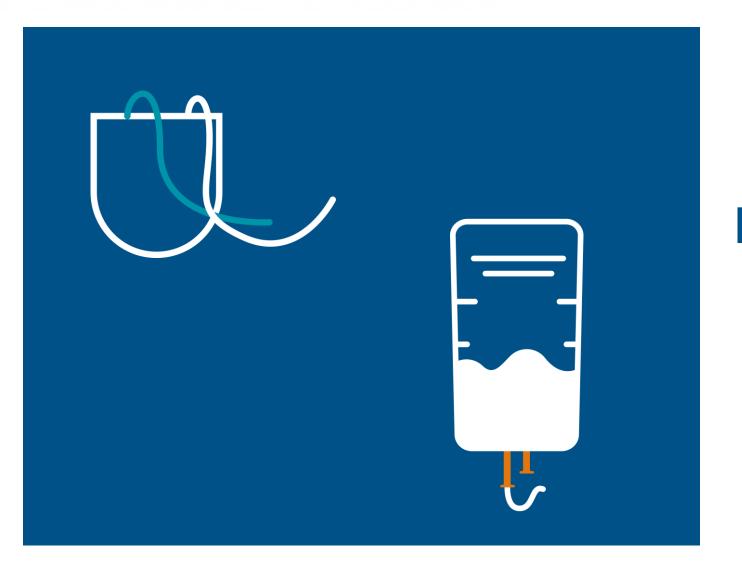
### **Contact info**

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www.sequanamedical.com

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### **Back-up**

### **Sequana Medical NV**

#### Founded in 2006

Gent, Belgium (HQ): corporate, clinical, commercial

Zurich, Switzerland: manufacturing, engineering, QA/RA

~60 employees

Euronext Brussels: SEQUA



### **Strong organisation**

Highly experienced leadership team supported by committed and well-reputed shareholders

#### **Executive team:**



Ian Crosbie Chief Executive Officer



Kirsten Van Bockstaele Chief Financial Officer



**Oliver Gödje** Chief Medical Officer



**Dragomir Lakic VP** Manufacturing



Gijs Klarenbeek Senior Medical Advisor

**Pierre Chauvineau** 

**Board Chairman** 



Martijn Blom **Chief Commercial Officer** 



**Timur Resch** Global VP QM/QA/RA



Andreas Wirth **VP** Engineering





**Rudy Dekeyser** 



Wim Ottevaere

Director



**Jackie Fielding** Director



**Doug Kohrs** Director

**Board of Directors:** 



Director

Kenneth Macleod Director



Ids van der Weij Director



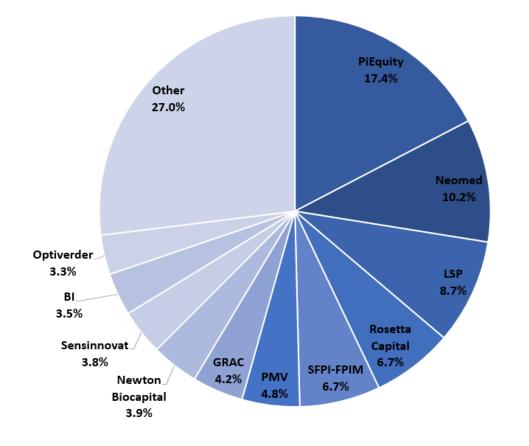
Ian Crosbie Chief Executive Officer



### **Shareholders base and financial overview**

**Ticker: SEQUA – Euronext Brussels** 

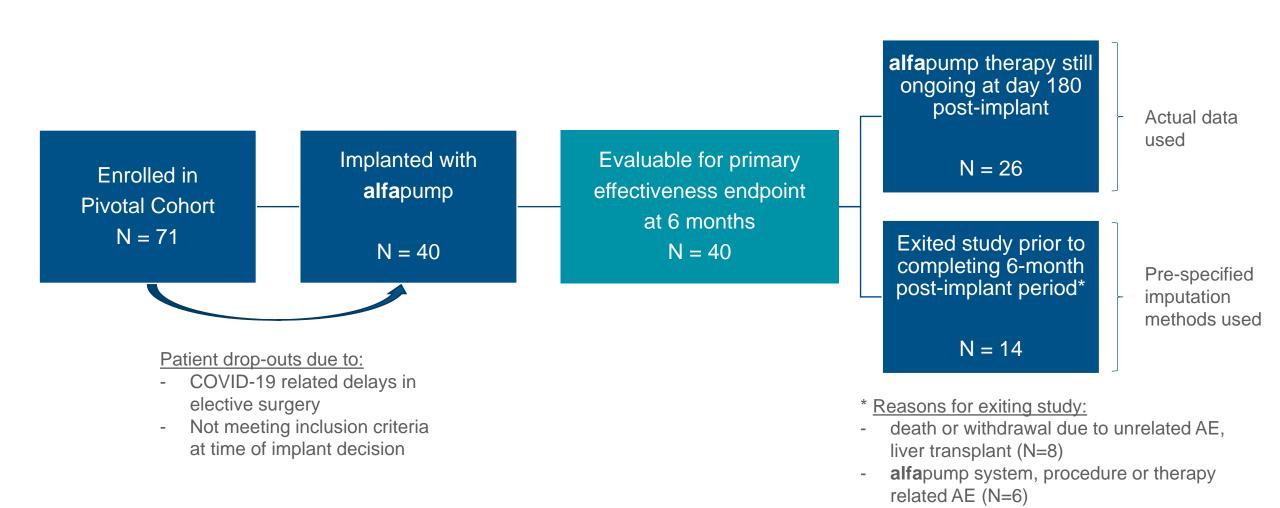
- Outstanding shares: 28.2M
- Outstanding shares corresponding to outstanding share options: 3.9M



• Analysts:

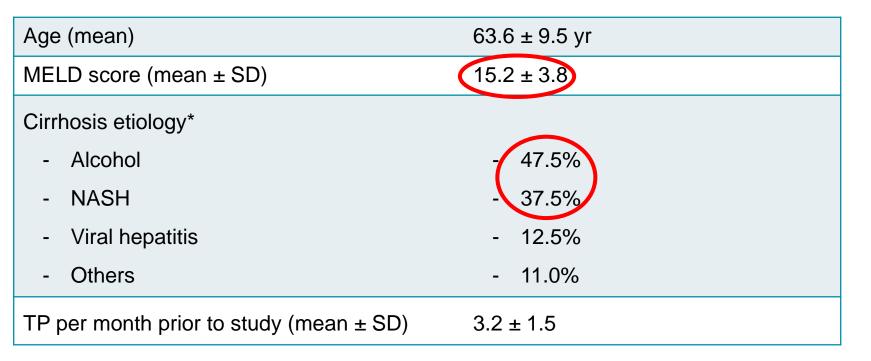
- Degroof Petercam Laura Roba
- Edison Pooya Hemami
- H.C. Wainwright Yi Chen
- KBC Securities Jacob Mekhael
- Van Lanschot Kempen Luísa Morgado
- Cash (30 June 2023): €17.1M
- Cash runway into Q1 2024

## **POSEIDON:** Pivotal cohort



# **POSEIDON: Pivotal Data - Patient profile**

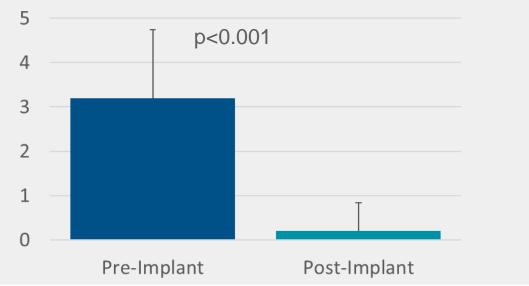
40 severely decompensated patients – alcohol and NASH as key drivers of cirrhosis



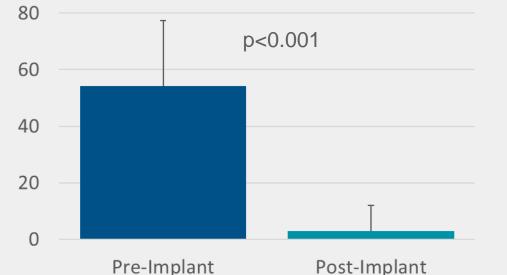
\* Some patients may have more than one etiology of cirrhosis

# POSEIDON: Primary effectiveness endpoints exceed predefined thresholds for study success\*

- 100% median per-patient reduction in therapeutic paracentesis (p<0.001)\*\*
  - vs hypothesis of at least a 50% reduction
- 77% of patients with at least 50% reduction in therapeutic paracentesis (p<0.001)\*\*
  - vs hypothesis of at least 50% of patients



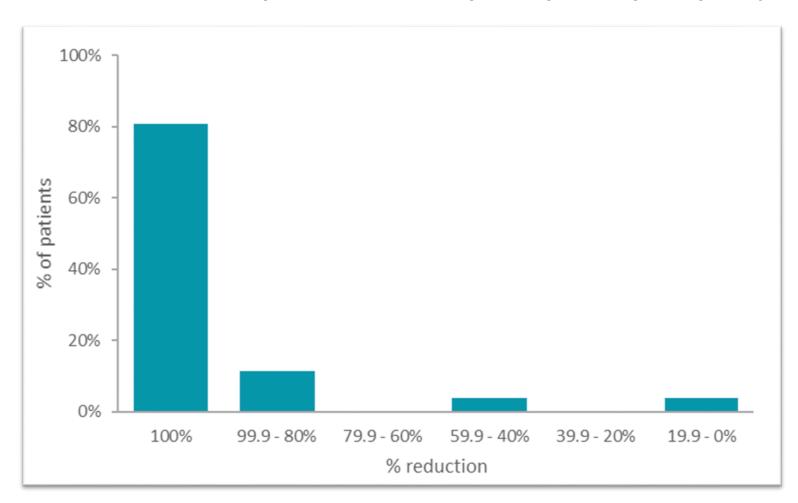
#### Mean number of paracentesis per month:



#### Cumulative ascites (L) drained by paracentesis:

# **POSEIDON:** <u>Observed data</u> from patients completing alfapump therapy through day 180 post-implant\*

Distribution of reduction in Therapeutic Paracentesis post-implant vs pre-implant (Pivotal Cohort N = 26)



\* These observed patient data are not part of the main primary effectiveness endpoint analysis.

# POSEIDON: Primary safety endpoint in line with expectations\*

#### **Primary safety endpoint (pivotal cohort N = 40):**

- Combined rate of i) open surgical re-intervention due to pump system-related AE or to restore pump functionality, ii) pump explant (without replacement) due to pump system-related AE, or iii) pump system-related death from time of pump implant through 6 months post-implantation as adjudicated by the CEC
- No unanticipated adverse device effects
- Six primary safety events in line with expectations:
  - Wound erosion **alfa**pump explant
     3 in 3 patients
  - Patient-reported discomfort **alfa**pump explant

3 in 3 patients

CEC: moderate severity

"The safety data regarding the primary safety endpoint are in line with expectations and reassuring for the potential of the alfapump as a long-term treatment in this patient population" – Dr. Wong, Principal Investigator POSEIDON

### **POSEIDON: Similar number of MAEs pre vs post** implant

	3 months pre-implant (Day -90 to Day -1)		3 months post-implant (Day 91 to Day 180)	
	No. of events	No. of subjects with events	No. of events	No. of subjects with events
Major Adverse Events	5	3	5	4
AKI > stage 2	0	0	1	1
Hepatorenal Syndrome	0	0	1	1
Hepatic Encephalopathy > stage 2	4	2	1	1
Spontaneous Bacterial Peritonitis	1	1	1	1
Recurrent/Refractory Infection*	0	0	1	1

\* Related to paracentesis or the **alfa**pump system, procedure or therapy

# POSEIDON: Comparable number of serious infections pre vs post implant

	3 months pre-implant (Day -90 to Day -1)		3 months post-implant (Day 91 to Day 180)	
	No. of events	No. of subjects with events	No. of events	No. of subjects with events
All Serious Infections	2	2	3	3
Of which: Ascites-Related Serious Infections	1	1	2*	2

\* Of which 1 related to the **alfa**pump system

## Despite AKIs, stable kidney function over long-term

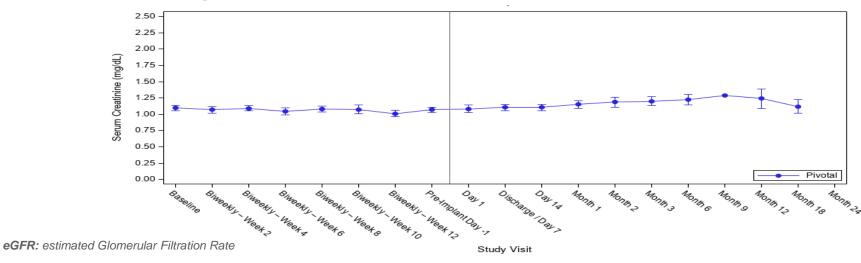
#### AKI events post-implant were manageable

	6 months post-implant (Day 0 to Day 180)	
	No. of events	No. of subjects with events
AKI stage 1	16	14
AKI stage 2	4	4
AKI stage 3	2	2

AKI 1 of limited clinical relevance

<u>AKI 2 and 3</u>: three events resolved and three events were unresolved at the time of death from unrelated cause

#### • Average serum creatinine (and eGFR) remained stable over time:



## **POSEIDON: QoL assessment**

Two validated QoL methodologies are part of secondary endpoints

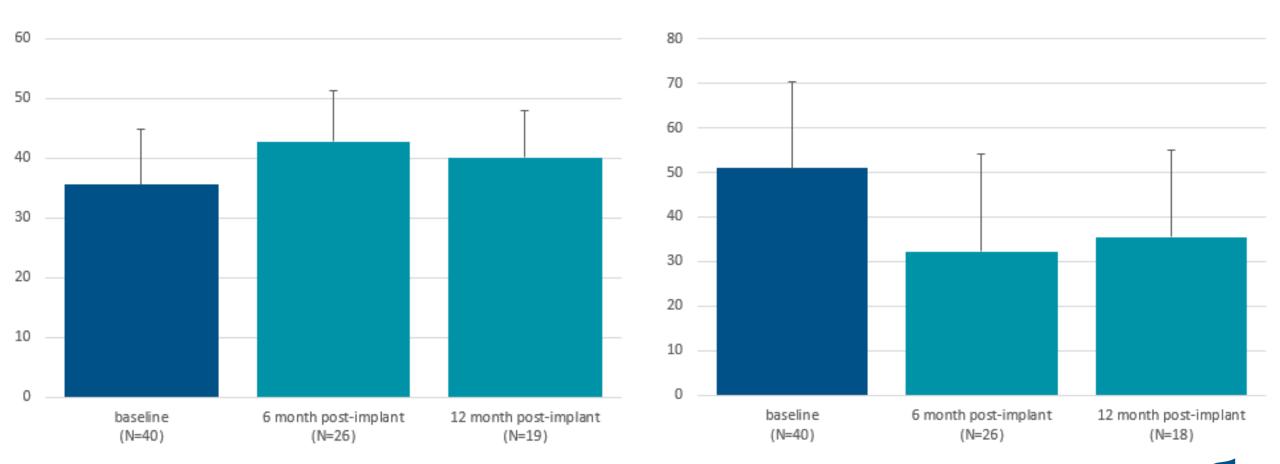
- SF-36:
  - General health-survey questionnaire
  - Endpoint: improvement\* in SF-36 Physical Component Score
  - Subdomains of Physical Component Score: physical functioning, role physical, bodily pain, general health
- Ascites Q:
  - Specific health-survey questionnaire for ascites
  - Endpoint: improvement\* in Ascites-Q Score
  - Subdomains of Ascites-Q: abdominal fullness, lack of appetite, early satiety, nausea, abdominal pain, back pain, short of breath

QoL scores over time are compared to baseline, so do not reflect anticipated decline in QoL scores due to disease progression.

Therefore any reduction in QoL benefit over time may well be due to advancement of underlying disease rather than decline in alfapump benefit.

### QoL: Maintaining clinically meaningful improvement despite disease progression

SF-36 Physical Component Score (higher is better):



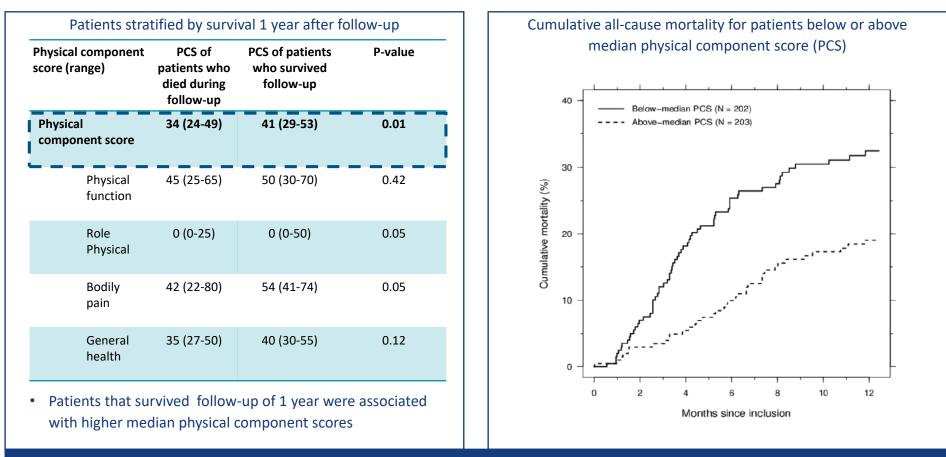
QoL: Quality of Life

40

Ascites Q Score (lower is better):

# SF-36 Physical Component Score is an independent predictor of mortality<sup>(1)</sup>

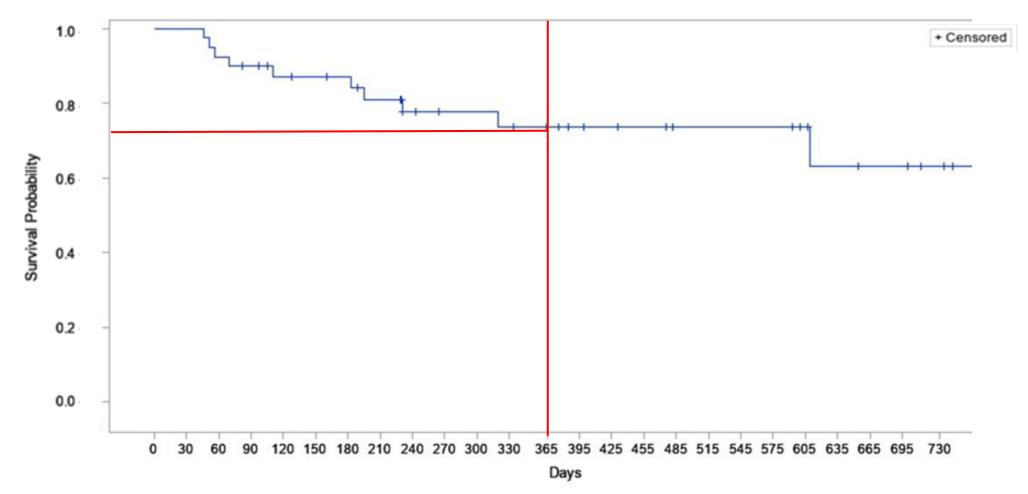
Multicenter randomized controlled study in patients with recurrent (N=164) and refractory (N=241) ascites



A higher physical component score in the SF-36 QoL tool predicted lower risk of death

## Over 70% survival at 12 and 18 months post-implant

Compares favorably to literature citing only ~17% predicted survival at 12 months and ~5% at 18 months<sup>(1)</sup>



Note: POSEIDON study not powered for survival

Source 1: Salerno et al., Gastroenterology 2007; 133:825-834; predicted survival probability for refractory ascites patients with a MELD score of 15 and receiving paracentesis

## **Patient preference study completed**

Recommended study by FDA to elicit patient preference for attributes of an implantable pump as a novel interventional treatment for ascites

- Rigorous study design pre-discussed with FDA:
  - Survey using discrete-choice experiment (DCE\*) methodology conducted by RTI Health Solutions (thought leaders in the field)
  - 125 US patients with physician-confirmed recurrent or refractory ascites due to liver cirrhosis completed the survey
- Define risk for a treatment-related adverse event patients would be willing to accept (risk tolerance) to achieve specific improvements in treatment efficacy (desired benefits)
- Comparable patient profile to pivotal cohort in POSEIDON study

## **Study indicates profile exceeding patient expectations**

Patient preference study indicates compelling profile for alfapump

Risk tolerance (over 6 months)	Patient preference study Maximum acceptable risk	POSEIDON pivotal cohort Observed rate
Major surgery or death	>10%	0%
Minor procedure	>35%	20%
Serious infection or AKI resulting in hospitalization	>30%	20%

Desired benefits	Patient preference study	POSEIDON pivotal cohort
Reduction in paracentesis frequency	100%	100% (median)
Additional ascites good health days each month	10	>10 (mean)

US patients are willing to tolerate risks beyond those observed for the alfapump in the POSEIDON study if the need for paracentesis is reduced

# Data support hypothesis that alfapump is a desirable treatment option for the majority of patients

Reduction in paracentesis frequency and additional ascites good health days are important attributes for a novel interventional treatment for ascites.

✓ Patients responded with a 65% likelihood of selecting a treatment profile like the alfapump vs regular paracentesis procedures and no implanted pump.

Patients have a strong preference for the alfapump vs continue their current paracentesis treatment

## Matched cohorts: NACSELD registry vs POSEIDON

Comparing outcomes of POSEIDON pivotal cohort to matched patient group from NACSELD registry

- Consortium of tertiary-care hepatology centers in North America to study patients with cirrhosis
- NACSELD-III is an IRB-approved registry for outpatients with cirrhosis

Baseline values (mean)	NACSELD-III Registry Matched Patients (N = 40)	POSEIDON Pivotal Cohort (N = 40)
Ascites-Q Score	48	51
Sex (% male)	78%	65%
Age (yrs)	60	64
MELD-Na Score	16.3	15.2

## alfapump safety profile comparable to standard of care

**Comparison for the six months post-implantation** 

Six month data <sup>(1)</sup>	NACSELD-III Registry Matched Patients	POSEIDON Pivotal Cohort <sup>(2)</sup>
Any Death or Hospitalization	55.0% (22/40)	55.0% (22/40)
Death	12.5% (5/40)	12.5% (5/40)
Hospitalization	42.5% (17/40)	42.5% (17/40)
Median # of hospitalizations (min, max)	1 (0, 5)	1 (0, 4)
Liver Transplant	7.5% (3/40)	5.0% (2/40)

Note: Additional data currently being analyzed for inclusion in PMA

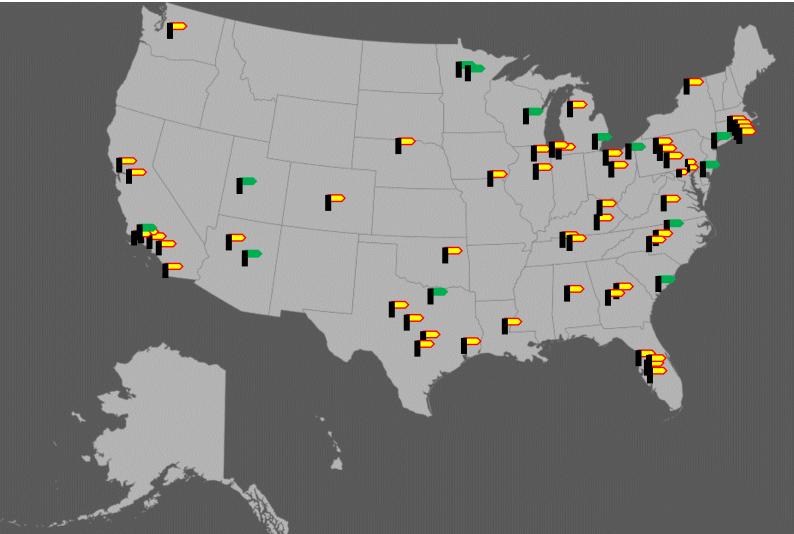
(1) Deaths and serious adverse events (SAE) requiring hospitalization are presented hierarchically such that if a subject died and experienced an SAE requiring hospitalization, they are counted under "Death".

(2) POSEIDON data are derived from adverse event data

## **Top 60 liver transplant centers (2021)**

Top 60 centers cover 80% of transplants (6,967 out of 8,685)

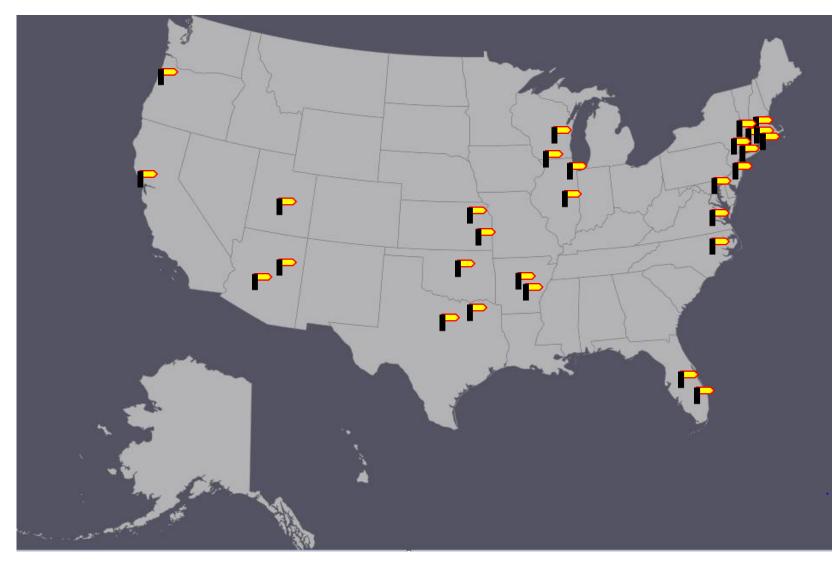




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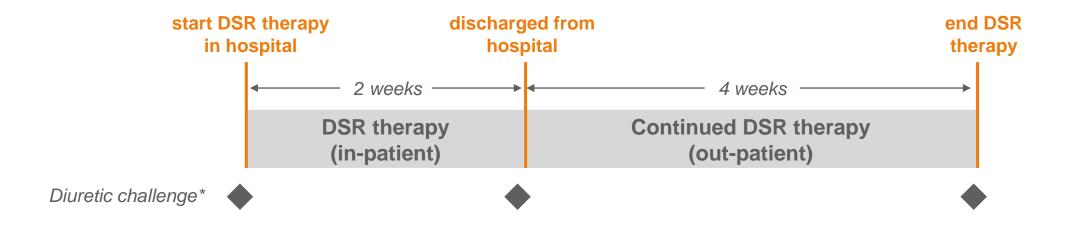
## **Top 61 – 90 liver transplant centers (2021)**

30 centers cover 15% of transplants (1,347 out of 8,685)



## **RED DESERT: First repeated DSR therapy study**

Repeated dose proof-of-concept study of DSR in euvolemic heart failure patients on high dose diuretics



#### **Study Endpoints**

- **Primary:** absence/rate of device, procedure and/or therapy related serious adverse events
- Secondary: ability of DSR to maintain a neutral sodium balance in the absence of diuretic therapy and the sustained effect of DSR to maintain euvolemia
- **Exploratory:** impact of DSR to restore response to diuretics following DSR treatment

## **RED DESERT: 8 euvolemic heart failure patients**

Severely ill heart failure patients on high doses of oral loop diuretics

	N=8
Ejection Fraction – % (Mean ± SD)	24 ± 3
NT-proBNP – pg/mL* (Mean ± SD)	4,589 ± 2,945
Furosemide equivalents – mg/day (Mean ± SD)	323 ± 263
Serum creatinine - µmol/L (Mean ± SD)	120 ± 53
eGFR - mL/min/1.73m <sup>2</sup> (Mean ± SD)	64 ± 23

Presented as

Heart Failure 2021

### **RED DESERT: Successful proof-of-concept study**

8 euvolemic HF patients on high dose diuretics treated with DSR 3x per week up to 6 weeks

#### Highly effective management of fluid and sodium balance

• Generally safe and well tolerated; no clinically relevant hyponatremia

#### Significant improvement in cardio-renal status

- 30% decrease\* in NT-proBNP\*\* (p<0.001)
- 22% increase\* in eGFR\*\* (p<0.001)

#### **Dramatic and sustained improvement in diuretic response**\*\*\*

• Over 150% increase\*\* in six hour excretion of sodium

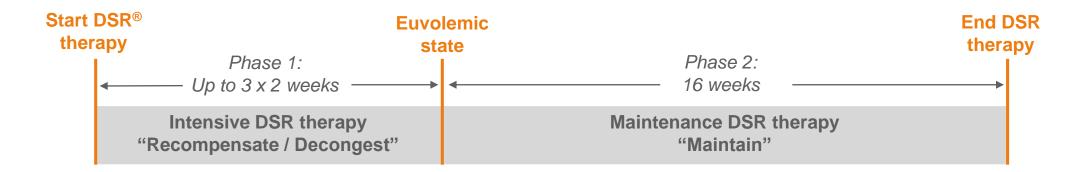
#### No congestion-related heart failure re-hospitalizations

"Simultaneous normalization of diuretic response and improvement in cardio-renal status is a never before seen treatment effect" – Dr. Testani, Yale



## **SAHARA: Expansion into decompensated HF patients**

Decompensated heart failure patients with persistent congestion on high dose diuretics



#### **Study Endpoints**

- **Primary:** safety and tolerability of DSR<sup>®</sup> therapy
- **Secondary:** feasibility of DSR therapy to restore and maintain euvolemia without additional loop diuretics



### SAHARA: 10 heart failure patients with persistent congestion

	N=10
Ejection Fraction – % (Mean ± SD)	23 ± 4
NT-proBNP – pg/mL* (Mean ± SD)	6,628 ± 2,483
Furosemide equivalents – mg/day (Mean ± SD)	360 ± 197
Serum creatinine - µmol/L (Mean ± SD)	142 ± 46
eGFR – mL/min/1.73m <sup>2</sup> (Mean ± SD)	51 ± 23

## **SAHARA: Successful proof-of-concept study**

10 evaluable diuretic-resistant HF patients with persistent congestion on 2-6 weeks of intensive DSR therapy<sup>1</sup>

#### Safely, effectively and rapidly eliminate persistent congestion & restore euvolemia

- All patients achieved euvolemia within one week of intensive DSR therapy
- Weight loss\* of 7kg vs. baseline at end of intensive DSR therapy & no clinically relevant hyponatremia

#### **Considerably benefit cardio-renal status**

- More than 30% reduction\* in NT-proBNP
- Stable eGFR despite dramatic fluid loss

#### **Dramatic and sustained improvement in diuretic response\*\***

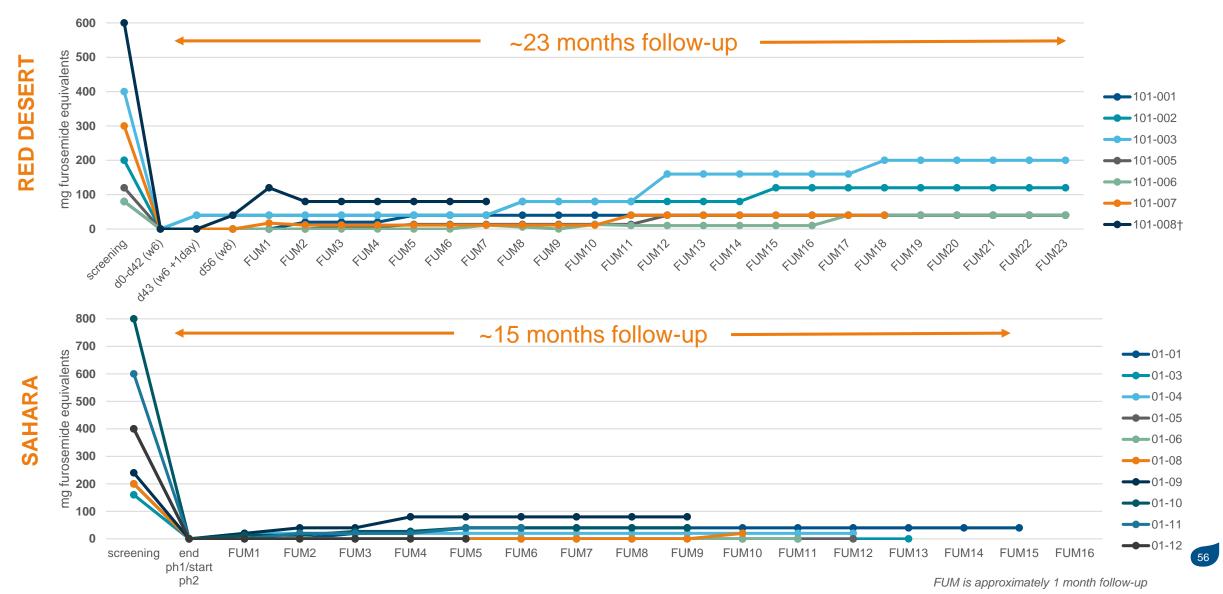
• End of intensive DSR therapy: more than 160% increase\* (near normal levels)

#### No congestion-related heart failure re-hospitalizations

"The SAHARA results are highly encouraging and indicate the potential for DSR therapy to deliver clinically meaningful decongestion and durable improvements in cardio-renal function and thus diuretic response" – Dr. Testani, Yale

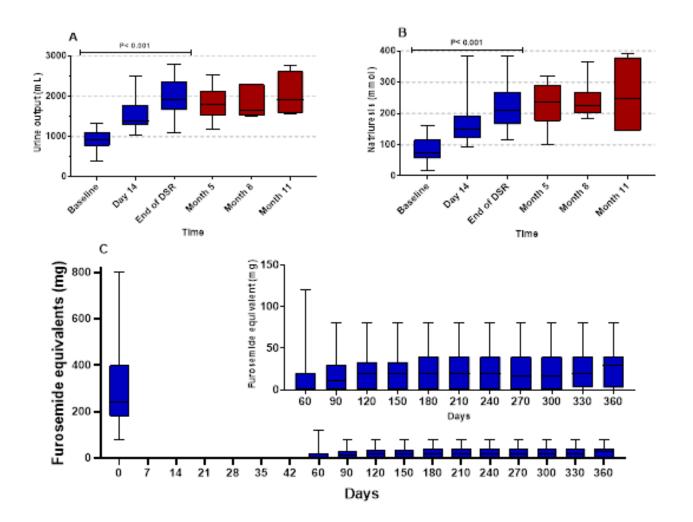
### Long-term improvement in cardio-renal health

Durable and dramatic reduction in oral loop diuretic dosing as a result of improved disease status



### **Improvement in diuretic response and LD dosing**

Normalization of diuretic-response with dramatic durable reduction in LD needs post-DSR therapy



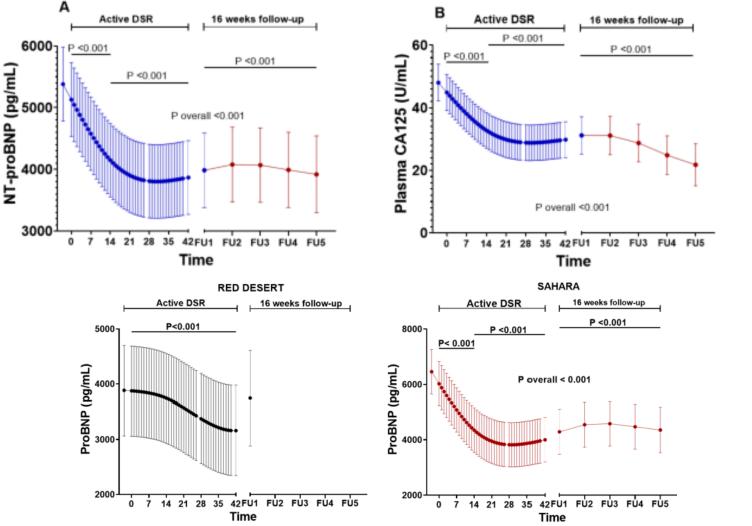
**Cumulative 6-hour urine output and urinary sodium excretion** following an intravenous 40mg dose of furosemide

## Oral loop diuretic dose over the first year of follow-up

(in furosemide equivs: 1mg oral bumetanide = 20mg oral torsemide = 80mg oral furosemide)

## **Significant improvement in volume status**

All SAHARA patients reached euvolemia within seven days of DSR therapy (mean 7kg weight loss)



Change in NT-proBNP and Plasma CA125

Change in NT-proBNP for RED DESERT (euvolemic, stable HF) and SAHARA (hypervolemic decompensated HF)

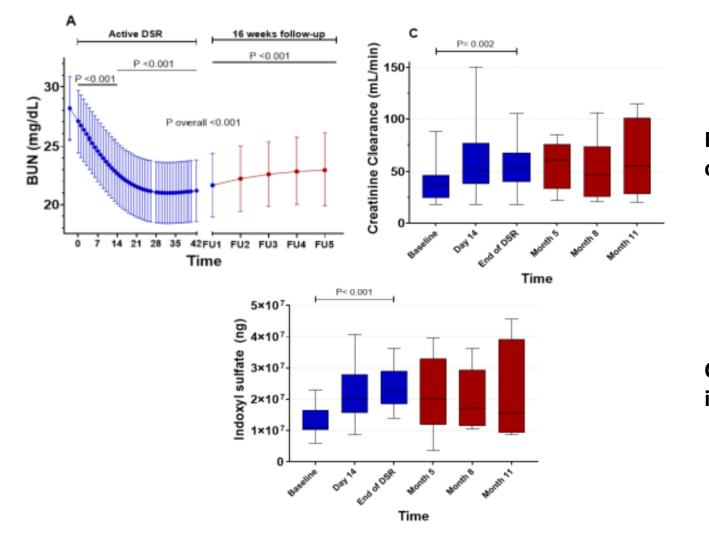
Data are presented as *Mean (SEM)* over time.

Blue bars indicate data from both RED DESERT and SAHARA, and red bars indicate data only from SAHARA.

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## **Broad improvement in kidney function**

Removal of LD for extended period of time results in improved kidney health and function

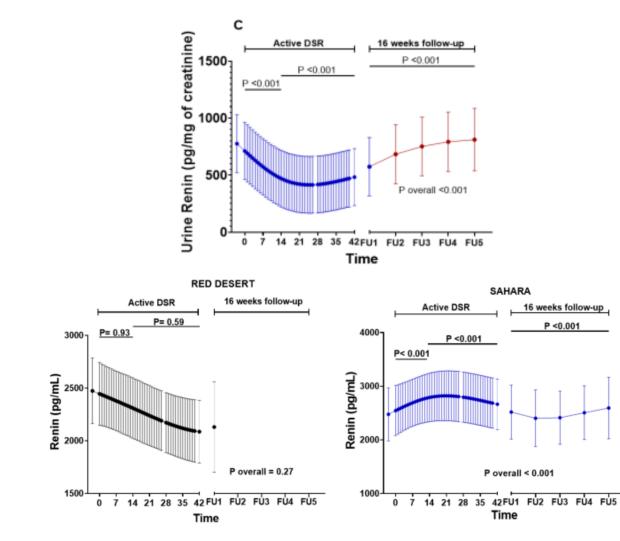


Blood urea nitrogen (BUN) and measured creatinine clearance

Cumulative 6-hour uremic toxin excretion - indoxyl sulfate

## **DSR therapy impact on neurohormonal status**

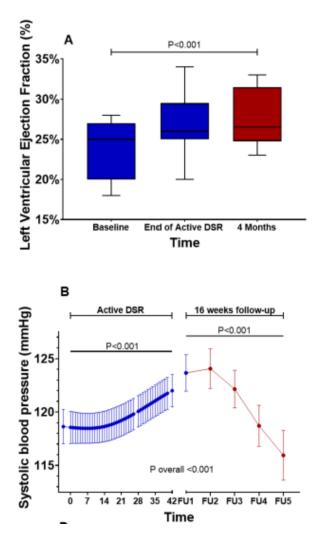
Managing volume status with DSR therapy appear to avoid the neurohormonal activation seen with LDs



Urine renin – biomarker of local neurohormonal activation at the level of the kidney

Change in plasma renin for RED DESERT (euvolemic, stable HF) and SAHARA (hypervolemic decompensated HF) Data are presented as *Mean (SEM)* over time – active volume removal in SAHARA patients driving increase in renin

## Improvement in cardiovascular parameters



#### Improvement in LV ejection fraction

Change in systolic blood pressure – increase likely rules out any hawthorne impact in study from improvement in medication compliance

**SAHARA** 

## **Consistently improved NYHA class**

**RED DESERT** 

IV IV NYHA Class NYHA Class I 01-03 01-04 01-05 01-06 01-08 01-09 01-10 01-11 01-12 101-003 101-005 101-006 101-007 101-008 01-01 101-001 101-002 at screening

post DSR\*

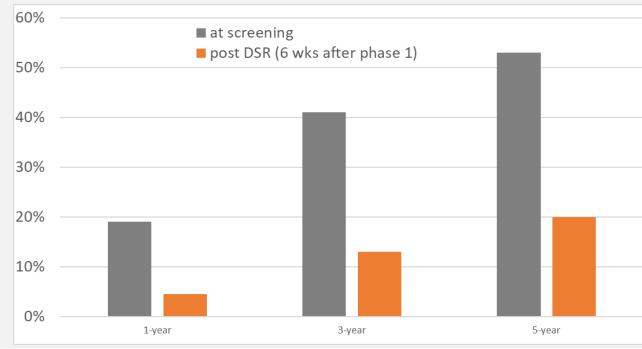
\* Post DSR = end of phase 1 (6w) in RED DESERT and day 42 in SAHARA

Note: data on NYHA classification collected outside study protocols of RED DESERT and SAHARA

### **Strong reduction in predicted mortality**

Over 75% reduction in predicted one-year mortality based on Seattle Heart Failure Model\*

- Seattle Heart Failure Model is a highly validated model to predict survival in heart failure
  - Validated in approx. 10,000 heart failure patients in over 46 countries with >17,000 person-years follow-up
  - Excellent accuracy, with predicted vs. actual one-year survival rate of respect. 90.5% vs. 88.5%
- Substantial reduction in overall predicted mortality post DSR\* vs. screening, at 1y, 3y and 5y:

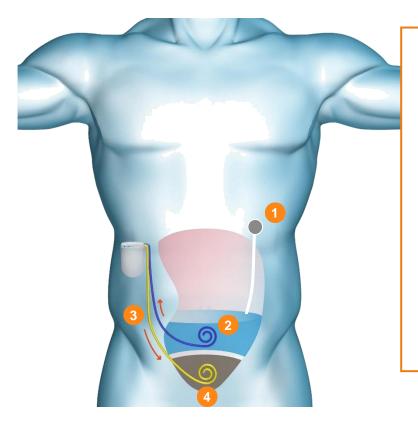


\* Predicted one-year survival analysis using Seattle Heart Failure Model with seven patients from RED DESERT and ten patients from SAHARA pre- and post-intensive DSR therapy. Analysis includes physician-assessed data collected post hoc.

\*\* Post DSR = 6 weeks after phase 1 (phase 1 = 6<sup>th</sup> week in RED DESERT; 2<sup>nd</sup>, 4<sup>th</sup> or 6<sup>th</sup> week in SAHARA)

## alfapump DSR - used in RED DESERT & SAHARA

Leveraging Sequana Medical's alfapump – proven implantable pump developed for refractory liver ascites



Sodium-free DSR infusate administered to peritoneal cavity via implanted port

Sodium diffuses into DSR infusate

**alfa**pump pumps sodium-rich DSR infusate into the bladder



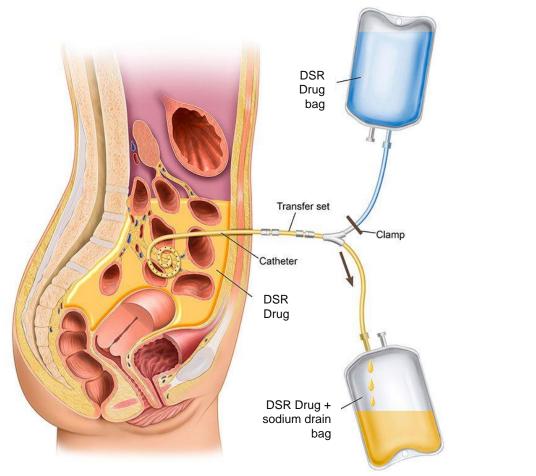
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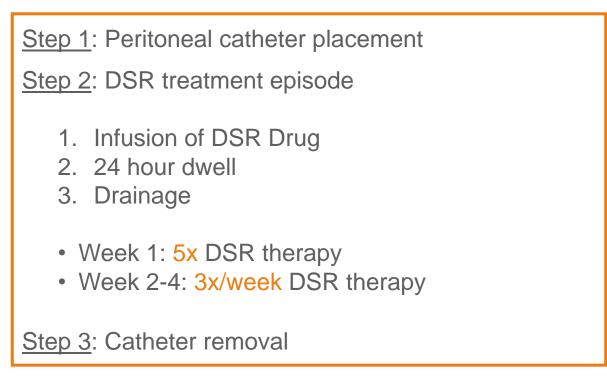
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Body eliminates excess fluid through osmotic ultrafiltration and urination

## **Short Term DSR therapy – used in MOJAVE**

Simplified delivery leveraging PD experience results in FDA drug pathway and rapid path to approval





However RED DESERT and SAHARA have demonstrated durable benefit to cardiovascular and renal health with only ~4 weeks of therapy, removing the need for chronic therapy and simplifying therapy delivery

### **MOJAVE: Positive results from non-randomized cohort**

US heart failure patients (N=3) with preserved ejection fraction (HFpEF) and severe diuretic resistance\*\*

- All three US patients successfully treated with DSR 2.0
  - Maintenance of euvolemia without the need for any loop diuretics
  - No clinically relevant changes in serum sodium levels or progressive hyponatremia and no serious adverse events
  - Near normalization of diuretic response: + 324% in 6-hour urinary sodium excretion\*
  - Broad improvement in kidney function: + 47% in eGFR\* / 57% in blood urea nitrogen\*
  - Dramatic reduction in diuretic requirements up to 11 weeks after last DSR therapy:

Patient	No. of weeks after last DSR therapy	Reduction in furosemide equivalent dose vs. baseline
1	11.4	97%
2	6.4	100%
3	1.4	100%

#### DSR 2.0 is safe and well tolerated, restores diuretic response and improves cardiorenal status

## **Evaluating potential for DSR in renal failure**

Complementary opportunity leveraging heart failure programme capabilities

- Like heart failure, kidney failure / dialysis is one of the leading burdens for healthcare systems and carries a high mortality / morbidity burden
- Hemodialysis seeks to tackle two different challenges removal of uremic toxins as well as managing the sodium and fluid balance – creating clinical and economic challenges
- DSR therapy has the potential to more effectively manage the fluid and sodium balance of this large patient group by delaying initialization of cost and burdensome hemodialysis
  - ⇒ Leveraging all of our experience from congestion / fluid overload in heart failure
- We are exploring the potential of DSR in this large and important patient group, potentially reducing hospitalizations, the cost and burden of hemodialysis therapy as well as mortality

## **Leading experts as Heart Failure Scientific Advisors**



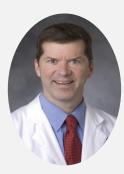
#### Dr. Maria Rosa Costanzo

Medical Director of the Edward Center for Advanced Heart Failure Medical Director Heart Failure Research for the Advocate Heart Institute



#### **Dr. Javed Butler**

Professor and Chairman of the Department of Medicine at the University of Mississippi Medical Center



#### Dr. Michael Felker

Professor of Medicine in the Division of Cardiology at Duke University School of Medicine Director of Cardiovascular Research at the Duke Clinical Research Institute and Vice-Chief for Clinical Research in the Division of Cardiology



#### Dr. Wilson Tang

Professor of Medicine at Cleveland Clinic Lerner College of Medicine at Case Western Reserve University



#### **Dr. Jeffrey Testani**

Associate Professor of Medicine and Director of Heart Failure Research at Yale University School of Medicine



#### Dr. Udelson

Chief of the Division of Cardiology at Tufts Medical Center Professor of Medicine and Radiology at Tufts University School of Medicine