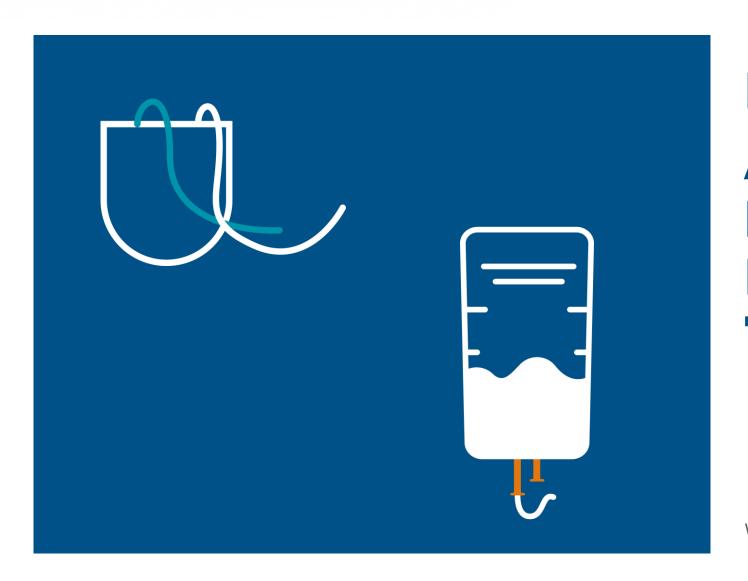
# sequanamedical



# A Disease Modifying Heart Failure Drug Therapy

Webcast presentation – 19 July 2022

# **Today's presenters**



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Chief Executive Officer



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# **DSR – A Disease-Modifying Heart Failure Drug Therapy**

Clinical proof-of-concept of Direct Sodium Removal (DSR) delivered – addressing key unmet clinical needs

#### Proof-of-concept in diureticresistant heart failure patients with DSR 1.0

- RED DESERT (completed)
  - 8 patients
  - Up to 23 months follow-up data\*
- SAHARA (ongoing)
  - 12 patients enrolled
  - Up to 11 months follow-up data\*

# Clear improvements in validated clinical measures

- Eliminated congestion and restored euvolemia
- Improved cardio-renal health
- Restored diuretic-response
- Improved ejection fraction
- Durably and meaningfully reduced loop diuretic dosing
- Improved NYHA status by one level\*\*

# Targeting key clinical endpoints

- No congestion-related heart failure re-hospitalizations
- 75% reduction in one-year predicted mortality (calculated using Seattle Heart Failure Model)\*\*\*

"We have nothing [for HF congestion] when loop diuretics don't work"

"We do what we can with sodium overloaded patients, but this is a therapy that can reduce the sodium"

"Loop diuretic reduction is dramatic – the tail is awesome"

"This is a heart failure therapy"

<sup>\*</sup> Long-term follow-up data on loop diuretic dosing; \*\* NYHA class data collected outside study protocol; \*\*\* Predicted one-year survival analysis using Seattle Heart Failure Model with seven patients from RED DESERT and eight patients from SAHARA pre- and post-intensive DSR therapy. Analysis includes physician-assessed data collected post hoc.

# Focus: Short Term DSR with Proprietary DSR 2.0

Bringing important clinical benefits to a large and underserved patient pool as quickly as possible

| Focus on Short Term DSR                        | <ul> <li>3 to 4 weeks of intensive DSR delivers clinical benefits lasting 6 – 12 months</li> <li>"Drug only" regulatory path – shorter and lower risk compared to "Drug-Device regulatory path for Long Term alfapump DSR"</li> </ul>   |
|--|---|
| SAHARA – Key Lessons Learned                   | <ul> <li>Enrollment completed for DSR 1.0 (n = 12) ("SAHARA 1")</li> <li>Extending study to gain initial insights for DSR 2.0 in humans to support MOJAVE IND ("SAHARA extension")</li> </ul>   |
| Expand MOJAVE                                  | <ul> <li>Expanding MOJAVE to create compelling package for partnering</li> <li>US Phase 1b/2a randomized, controlled study of Short Term DSR</li> <li>DSR 2.0 with peritoneal catheter</li> <li>DSR 2.0 pre-clinical development on track</li> <li>US IND filing planned by year end</li> </ul> |
| Strong granted IP                              | <ul> <li>Low or no sodium drug for the treatment of heart failure</li> <li>Supports premium drug pricing based on reduction in rehospitalization and reduction in predicted mortality</li> </ul>  |
| Long-term DSR potential for future development | Future opportunity for market expansion / lifecycle management  |

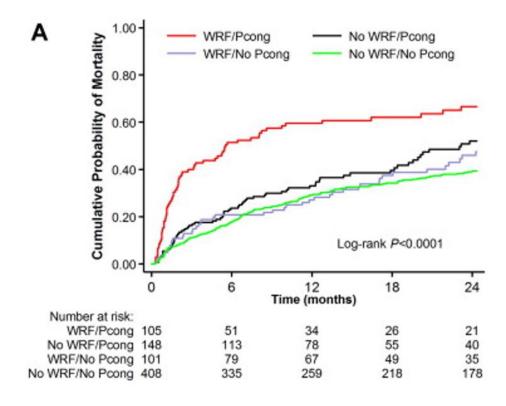
# Diuretic-Resistance is a Major Problem in HF Patients

Clear need to treat drug-resistant congestion in chronically congested patients (the "frequent flyers")

- Heart Failure (HF) is the leading cause of hospitalizations in patients over 65 in the US
  - Annual cost of \$14.5 billion
- Congestion is the primary driver of morbidity and hospitalization in HF
  - 90% of US HF hospitalizations are due to congestion
- Loop diuretics are standard-of-care despite well recognized toxicity and resistance is common
  - Half of acute decompensated HF patients are discharged with no clinically relevant loss of weight
  - One in four are re-admitted within 30 days of discharge
  - There is no apparent successor to loop diuretics in development
- Few effective treatments for chronically decompensated / congested patients

# Eliminating Congestion While Protecting Kidney is Key

Persistent congestion and worsening renal function predict reduced survival



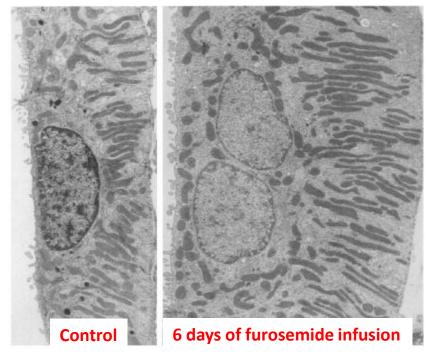
## **Current Standard of Care is BAD for the Kidneys**

#### And resistance is common

- Fluid overload is initially treated with diuretics
- Loop diuretics strongly activate the neurohormonal system
  - Leads to increased sodium retention
  - Blocking of neurohormones is mainstay of HF therapy (ACE-inhibitors / MRA / ARB / beta-blockers)
- Over time, kidneys become less and less responsive to loop diuretics
- Continuous exposure of the kidney to loop diuretic causes massive structural remodeling
- Escalating doses required to maintain fluid balance are a double-edged sword

"Save the heart or save the kidney"

#### Distal tubular cells



Source: Kaissling B Am J Physiol. 1985:F374-81.

# DSR Tackles the Key Challenge of Sodium Overload

Sodium overload drives heart failure – and there are limited treatment options today

- Primary pathophysiologic driver of water accumulation is sodium retention, with fluid largely passively following the retained salt.<sup>1, 2</sup>
- Estimated 200,000 chronically congested HF patients in the US ("frequent flyers")
  - Consume large amount of clinical resources and have poor clinical prognosis
  - Long length of stay with high intensity of care major cost burden for hospitals, especially under risk sharing mechanisms
- Clinical guidelines rely on diuretics for congestion no clear guidance for patients with diureticresistance
- DSR tackles key unmet need of sodium overload when diuretics are no longer effective
- Most HF therapies / treatments are focused on "structural heart" DSR is complementary to GDMT therapies

# **Direct Sodium Removal (DSR)**

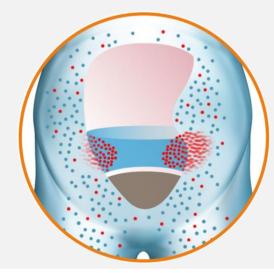
Eliminating fluid spread across the body – working in partnership with the kidneys



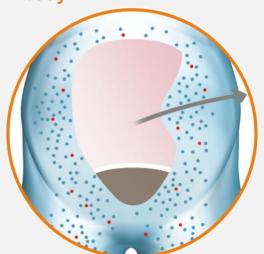




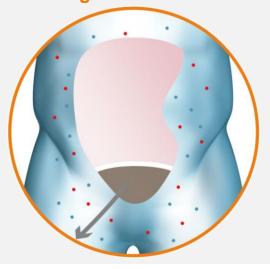
- 1 Sodium-free DSR product administered to peritoneal cavity
- 2 Sodium diffuses from body into DSR product



3 DSR product + extracted sodium removed from the body



4 Body eliminates free water to restore sodium balance, reducing the fluid overload



water

## **RED DESERT: Successful Proof-of-Concept Study**

8 euvolemic HF patients on high dose diuretics treated with DSR 3x per week up to 6 weeks

#### Highly effective management of fluid and sodium balance

Generally safe and well tolerated; no clinically relevant hyponatremia

#### Significant improvement in cardio-renal status

- 30% decrease\* in NT-proBNP\*\* (p<0.001)</li>
- 22% increase\* in eGFR\*\* (p<0.001)</li>

#### Dramatic and sustained improvement in diuretic response

End of 6-week study: over 150% increase\*\* in diuretic response\*\*\*

#### No congestion-related heart failure re-hospitalizations

"Simultaneous normalization of diuretic response and improvement in cardio-renal status is a never before seen treatment effect" – Dr. Testani, Yale



# **SAHARA I (Interim): DSR Tackles Congestion**

10 evaluable decompensated diuretic-resistant HF patients on intensive DSR therapy<sup>1</sup>

#### Safely, effectively and rapidly eliminate persistent congestion & restore euvolemia

- Weight loss\* of ~6kg vs. baseline
- No clinically relevant hyponatremia

#### **Considerably benefit cardio-renal status**

- More than 30% reduction\* in NT-proBNP
- Stable eGFR despite dramatic fluid loss

#### **Dramatic and sustained improvement in diuretic response\*\***

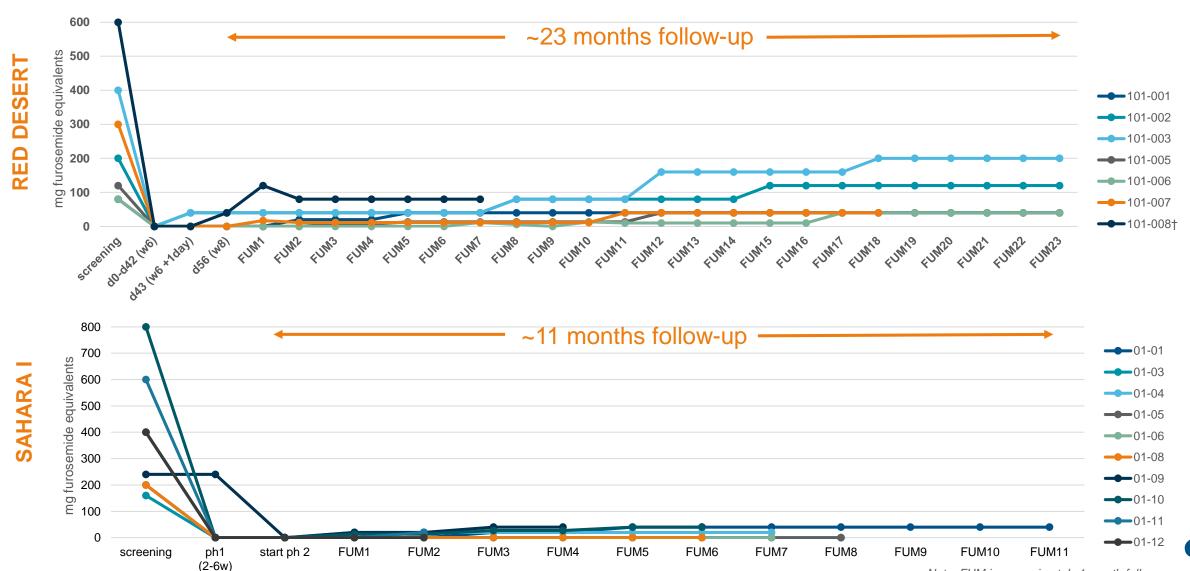
End of intensive DSR: more than doubling\* to near normal levels

#### No congestion-related heart failure re-hospitalizations

"These interim results are highly encouraging and could potentially provide a course of therapy for severely ill diuretic-resistant heart failure patients with persistent congestion where alternative treatment options are currently exceedingly limited" – Dr. Testani, Yale

# Long-Term & Major Reduction in Loop Diuretic Dosing

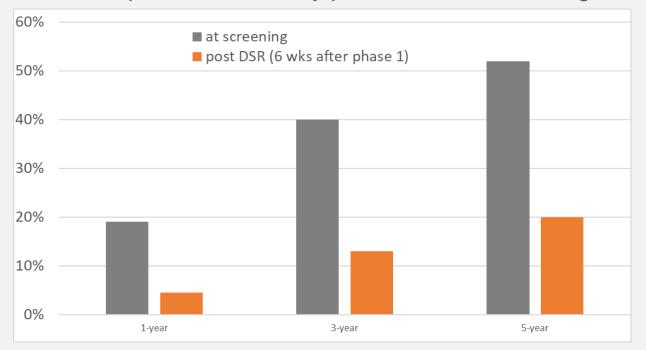
Clear demonstration of improvement in cardio-renal health – driving improved clinical outcomes



## **Strong Reduction in Predicted Mortality**

Over 75% reduction in predicted one-year mortality based on Seattle Heart Failure Model\*

- Seattle Heart Failure Model is a highly validated model to predict survival in heart failure
  - Validated in approx. 10,000 heart failure patients in over 46 countries with >17,000 person-years follow-up
  - Excellent accuracy, with predicted vs. actual one-year survival rate of 90.5% vs. 88.5% respectively
- Substantial reduction in overall predicted mortality post DSR\* vs. screening, at 1, 3 and 5 years



<sup>\*</sup> Predicted one-year survival analysis using Seattle Heart Failure Model with seven patients from RED DESERT and eight patients from SAHARA I pre- and post-intensive DSR therapy. Analysis includes physician-assessed data collected post hoc.

# **Moving to Proprietary DSR 2.0**

Improved clinical and safety profile driving high margin recurring revenue stream

# DSR 1.0 Sodium-free D10% (off-the-shelf)

- ✓ Clinical proof-of-concept
- ✓ Rapid clinical path
- Therapeutic profile / Ease of use
- Safety profile

**RED DESERT & SAHARA I** 



# DSR 2.0 Sodium-free dextrose / icodextrin (proprietary)

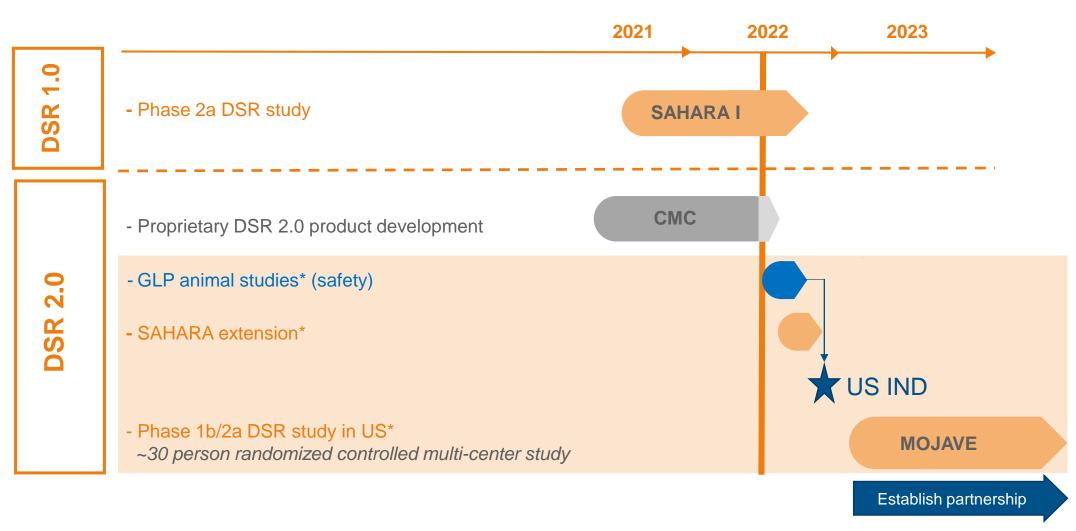
- ✓ Improved therapeutic profile
- ✓ Favorable safety profile
- ✓ Strong granted IP position in US & Europe
  - "Low or no sodium drug for the treatment of heart failure"
  - IP protection drives recurring revenue from high gross margin consumable
- First-in-human insights through extension of SAHARA with a small number of patients to support US IND
- US IND filing planned by year-end

**SAHARA EXTENSION & MOJAVE** 



# **MOJAVE** as Package for DSR Partnering

Leveraging the strengths of established HF player to realise commercial potential of DSR



Timelines subject to further developments related to the ongoing COVID-19 pandemic

<sup>\*</sup> Description and timing of these studies are subject to change and/or feedback from applicable regulatory authorities

## **Multi-Billion Market Opportunity**

Delivering value through reduced hospitalization and improved survival

- ~400,000 HF patients hospitalized per year in the US and EU ("frequent flyers")
  - High cost patients with major burden on healthcare systems, payors and patients

- Value based pricing of DSR drug driven by:
  - ⇒ Reduction in re-hospitalization ~\$40,000 annual HF hospitalization cost per patient
  - ⇒ Increase in survival (gain in quality-adjusted life-year, "QALY")

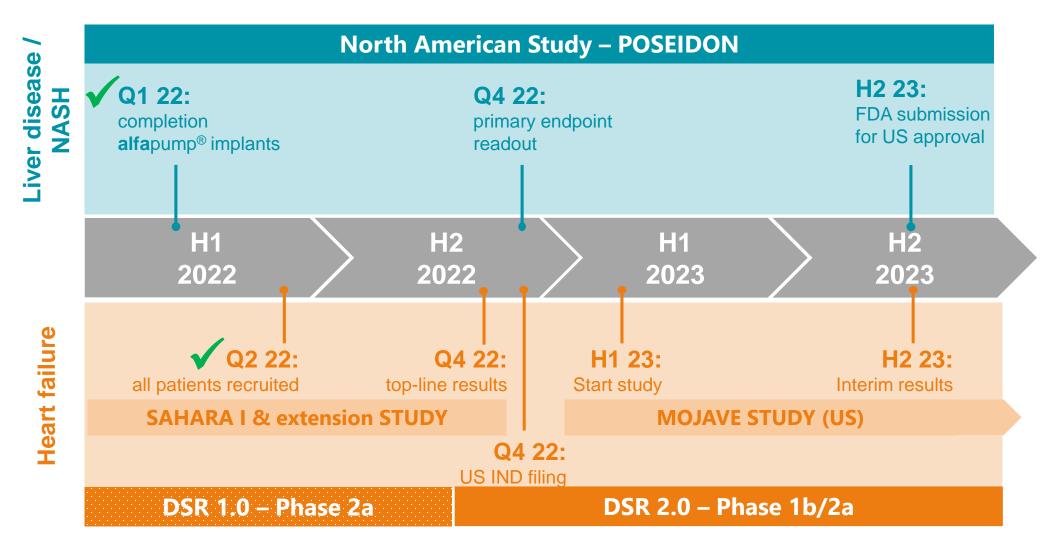
# **DSR:** Disease-Modifying HF Drug for Key Needs

Directly targeting sodium overload, complementary to existing guidelines

- HF is the leading cause of hospitalizations in patients over 65 in US
- Congestion is the primary driver of morbidity and hospitalization in HF patients
- Loop diuretics are standard-of-care despite well recognized toxicity and resistance is major problem
- Diuretic-resistant HF is a major clinical problem with limited treatment options
- In clinical studies, DSR has been shown to safely, effectively and rapidly:
  - Decongest / recompensate diuretic-resistant HF patients
  - Meaningfully improve their cardio-renal status
  - Durably restore diuretic sensitivity of the kidney, resulting in dramatically lower diuretic needs
- No congestion-related HF re-hospitalizations during study follow-up
- 75% reduction in one-year predicted mortality\*
- Complementary to GDMT therapies tackling key unmet need of sodium overload
- Strong granted IP position in US & Europe
- Preparing to file US IND of DSR 2.0 by year-end & commence US efficacy study (MOJAVE)

<sup>\*</sup> Predicted one-year survival analysis using Seattle Heart Failure Model with seven patients from RED DESERT and eight patients from SAHARA pre- and post-intensive DSR therapy. Analysis includes physician-assessed data collected post hoc.

# **Strong Outlook for Value Drivers**



Notes:

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